

# Corporate Profile

**Products & Services**



**Submitted By:**



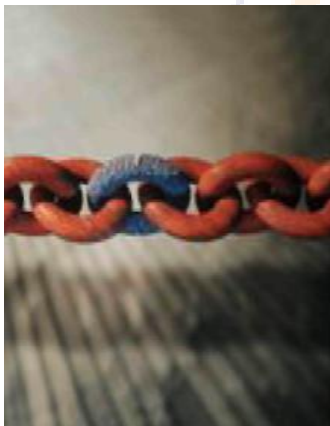
**Innovation, Knowledge, and Advanced Technologies**



# **Regional Coverage**



# To be Most Trusted Innovative Partner in the Region



## Vision

“To be the Most Trusted Innovative partner in the region, leveraging the Information Life Cycle through talent, skills and Advanced Technologies”.

InnoKAT’s vision is to be a world-class IT and Telco Service Provider helping clients win and grow.

## Mission

To focus on building a unique regional IT company specialized on bringing to the region innovation, knowledge and advanced technologies allowing our clients to manage their data by managing enterprise content throughout the Information Life Cycle:

- Accessibility and manageability of data
- Complete knowledge management. Transforming data into knowledge
- Information security
- Storage architecture: data reliability, robustness, high availability, resilience and scalability, backup and recovery strategies
- Enterprise systems that help organizations run their businesses
- Mobility & Wireless enabled

To build mutually valued relationships with our clients and colleagues based on integrity, professional expertise and state-of-the-art deliverables in all areas.

To help clients with professional services of outstanding quality, competence, objectivity and delivering the best solutions to exceed the client objectives.

## Who we are

InnoKAT is a world-class company with a regional focus, supplying comprehensive IT solutions, including:

- Enterprise Content Lifecycle Management
- Enterprise Business Process Management
- Enterprise Content Capture & Backlog Conversion
- Microsoft Business Solutions
- Advanced Networking Infrastructure
- Enterprise security, business continuity, disaster recovery
- Enterprise Information availability
- Enterprise Mobility & Wireless
- InnoKAT School Management System
- Staff Augmentation Services [ Resource Outsourcing ]

InnoKAT also offers vertical solutions that cover the following sectors:

- Financial services
- Healthcare
- Telco
- Public sector
- Education

InnoKAT is headquartered in Dubai and branch in Saudi Arabia [Riyadh]. The company is focused on bringing Innovation, Knowledge, and Advanced Technologies together to the benefit of the customer.

Over time, industry experience and domain knowledge has enabled InnoKAT to provide innovative solutions to their customers.

InnoKAT is uniquely poised to provide end-to-end solutions involving the latest technologies in the field of Information Technology and Telecom. The delivery centers across Middle East have enabled customers across the region benefit from solutions, products and services of the company.

InnoKAT specializes in seamless distributed **on-site** and **offshore** service processes, with its professionally talented and strategically focused staff.

InnoKAT has emerged as High Profile Company. With very strong financial backing and support, InnoKAT has all the ingredients to be one of the market leaders in IT and Telecom solutions.

## Perfectionist

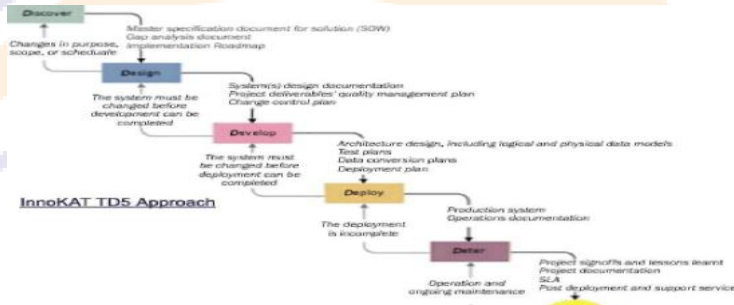


# Total Technology Solution Provider



## TD5 – InnoKAT Innovation

The starting point for building or improving any system is the recognition of a business opportunity or problem and discovering its origin, as well as the belief that a better system might create benefits by improving the operation of the enterprise. With InnoKAT Innovative Total Solution Delivery Approach (TD5), we offer you a suite of consulting services to manage projects to success. TD5 includes discover, design, develop, deploy and deter.



- Discover: We do project scoping, requirements definition, and a business process analysis and gap analysis to deliver a master specification document for solutions, a gap analysis document and an implementation roadmap
- Design: We employ best practices and set quality measures to deliver systems design documentation, a project deliverables quality management plan, and a change control plan.
- Develop: We do system (components) development, quality assurance and control, system integration and documentation to deliver architecture design, including logical and physical data models, test plans, data conversion plans, and deployment plans.
- Deploy: We do solution deployment, data conversion, quality assessment and training to deliver production system and operations documentation.
- Deter: We do continued assessments, review and realign, develop post deployment and support SLA, develop post deployment and support agreement and project closure to deliver project signoffs and lessons learned, project documentation, SLA, and post deployment and support service.

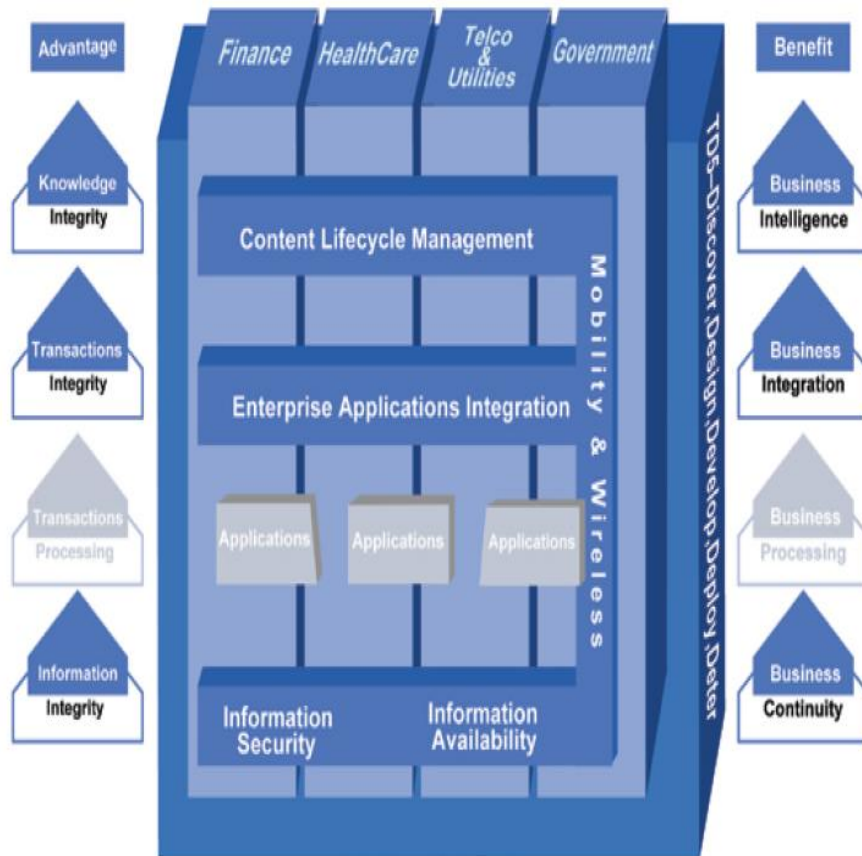
Any new project for acquiring a new system or improving an existing one goes through all these steps.

## Solutions that mean business



## Solutions

InnoKAT offers world-class IT solutions that help organizations to improve their business processes and organize information from anywhere at any time based on advanced systems [Enterprise Content Lifecycle Management, Enterprise Application Integrations, Business Process Management, Enterprise Security, Information Availability and Mobility & Wireless].



### Enterprise Content Life Cycle Management

Every day, large enterprises generate huge quantities of information in all of its rich and varied forms, from documents, Web pages, and computer code to audio and video files, photographic images, and engineering drawings.

The business of creating products, serving customers, and meeting the demands of regulatory compliance depends on managing that content effectively.

The solution to content gridlock is an Enterprise Content Lifecycle Management platform that is equal to any information management challenge. The services provided by InnoKAT help to make Enterprise Content Management a reality in your organization. We offer a turnkey solution; discovering the problem, designing a suitable system, and then assist in developing the solution to deploy it in your enterprise.

Our services don't stop there—we continue to provide continuous maintenance and improvement.

### Enterprise Content Capture

From new account applications to invoices, from sales orders to regulatory documents, from service requests to expense reports – you exchange a wide variety of information everyday with customers, vendors, partners and employees.

All this information drives the business-critical processes and transactions that support any organization, including the mission-critical processes at the very core of your business. But every time you route a paper document, write an email notification, key information from a paper form, or handle a phone call to resolve an exception, you increase the time and cost of your business processes and transactions.

Our intelligent capture solution addresses this very real problem with a highly automated solution that links back-office information processes, front-office knowledge workers, and customers and partners around the world.

### Enterprise Business Process Management

Business processes include people, content and enterprise applications. Only when these works together in an integrated environment can you maximize productivity and value chains. Optimized business processes also allow your company to comply with regulations and quickly respond to changing market dynamics and customer demands. More efficient processes increase productivity and deliver a competitive edge. In some cases, employees can spend up to 80 percent of operational workflow processing time retrieving, entering and sending data and/or waiting for follow up information due to the disconnection of the components driving the workflow. Our solution manages your company's structured workflows by analyzing, administrating, automating and finally optimizing them. Due to its flexible and scalable design, we enable you to manage the most extensive, complex processes, comprising millions of transactions, thousands of users and multiple applications.

### Microsoft Business Solutions

- Microsoft Dynamics AX
- Microsoft Dynamics GP
- Microsoft Dynamics NAV
- Microsoft Dynamics CRM
- Microsoft Dynamics Point of Sale System

### Advanced Infrastructure Solution

- Active Directory
- Storage Solutions
- Core Infrastructure Optimization
- Windows Desktop Deployment
- Apply advanced security on the network
- Web Content Filtering
- Backup Solutions for heterogeneous environments
- Exchange Server Deployment & Migrations

### Information Worker Solutions

- Data Visualization
- Enterprise Content Management and Forms
- Enterprise Project Management
- Office Deployment
- Office Solutions Development
- SharePoint Portals and Collaboration
- Search

### Virtualization

- Microsoft Hyper V
- Parallels
- VM Ware

### Cloud Computing | SaaS

- Dedicated and Shared Server Hosting
- Virtual Private Servers
- Web | Exchange | CRM Hosting
- Outstanding Support
- For Any Size Budget

### InnoSchools [School Management System]

From tracking and managing student data to communicating with parents and faculty to simplifying day-to-day responsibilities for staff, our software will be the foundation for your operations. **InnoSchools** is an Ultimate School Management Software for better school management and efficient working system.

### Backlog Conversion

InnoKAT can make it possible for you to search and retrieve electronically any piece of paper. In turn, this will make your staff more effective and will save time and money in finding those documents that would otherwise be lost or mislaid. Further savings can be made on the office space and overheads required to store paperwork. We are able to scan any size, color, weight or type of document using our high speed specialist scanners.

We are able to scan any quality of drawing of any size or any color, up to and including A0+, from 50dpi through to 600dpi. We can convert a paper drawing to a CAD file if required.

### Training

InnoKAT is committed to maximizing your technology investment by providing comprehensive training on the deployed solution. Our comprehensive Training programs are designed to meet the needs of all end users, ensuring the long-term success of project and rapid adoption of technology by end user resulting in quicker ROI. Our goal is to help you develop both the technical know-how and the creative vision it takes to meet your most demanding business challenges.

## Professional Collaboration



OpenText is a leading global provider of enterprise software solutions. Our enterprise content management (ECM) solutions allow customers to manage the entire lifecycle of enterprise content from creation to disposition. OpenText provides an integrated platform for ECM and business analytics that enable organizations to address critical business needs, such as information management, business continuity, compliance and risk mitigation. (<http://www.opentext.com>).



Microsoft is one of the largest and most successful companies in the world. Microsoft is the developer and distributor of such software as Windows XP, Vista, 7, Microsoft Office, Windows Server 2003/2008, and numerous other programs and games. (<http://www.microsoft.com>).



For more than 20 years, KOFAX has provided award winning solutions that automate document driven business processes by managing the capture, transformation and exchange of business critical information arising in paper, fax and electronic formats in a more accurate, timely and cost effective manner. (<http://www.kofax.com>)



Symantec is one of the leading providers of utility programs, security programs, and anti-virus protection software. With innovative technology solutions and services, Symantec helps individuals and enterprises protect and manage their digital assets. Symantec provides a wide range of solutions including enterprise and consumer security, data management, application and infrastructure management, security management, storage and service management, and response and managed security services. ( <http://www.symantec.com> )



Ensim is the leading provider of infrastructure management software enabling; access control, identity management, change audit & reporting, and automated provisioning for enterprises and service providers. Ensim Unify offers an integrated suite of tools for Active Directory, Exchange, Windows Mobile, Blackberry, Google Apps, SharePoint, SQL, Office Communications Server (OCS), and Web Hosting – providing an automated, secure, compliant management environment that overlays existing infrastructure. ( <http://www.ensim.com/> )

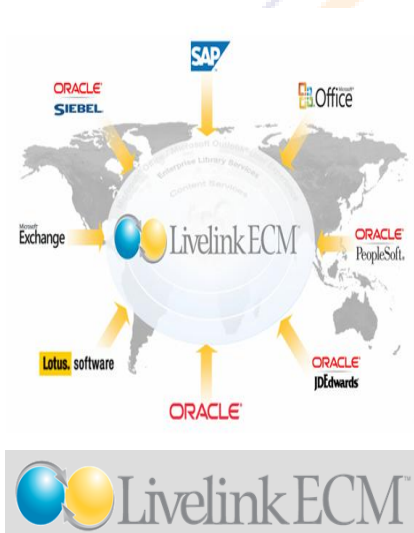


BroadSoft is the leading, worldwide innovator of residential and business Voice over IP (VoIP) applications. For over 10 years BroadSoft has been at the forefront of IP technology, helping to advance the convergence of voice, video and data. ( <http://www.broadsoft.com/> )



NComputing drastically reduces the cost of computing by allowing multiple people to simultaneously share a single computer. Perfect for every size of enterprise and all levels of education, over 15 million people use our innovative award-winning virtual desktops every day. ( [www.ncomputing.com](http://www.ncomputing.com) )

# OpenText Document Management System



## Enterprise Content Management

Manage business documents throughout a full lifecycle process in compliance with all relevant regulatory requirements. Managing information is critical to the success and security of your business. The need to effectively manage business documents reaches across your organization. Business documents, whether they originate in electronic or paper form, define your business and the way that it operates. Knowing where documents are, controlling access to them, finding them quickly, linking them to business processes, and archiving or destroying them at the right time in their lifecycle is fundamental requirements. The Document Management component of the Open Text Enterprise Content Management (ECM) Suite meets these requirements for managing business documents in any electronic format.

Effective management of business documents lies at the heart of an effective enterprise-wide ECM strategy, enabling you to:

- ✚ Improve personal productivity by making it easier to find information
- ✚ Get more value from existing information assets by connecting them with business processes
- ✚ Improve decision making by putting corporate history at the fingertips of today's decision makers
- ✚ Reduce risk through the effective governance of vital corporate information

## Capture, organize, manage and route electronic documents

Open Text Document Management (formerly Livelink ECM - Document Management) is a document management solution that provides full lifecycle management for any type of electronic document. Document Management provides a single, authoritative repository for storing and organizing electronic documents.



Your foundational investment in Document Management will allow you to:

- ✦ Implement good corporate governance practices and reduce the risk of non-compliance
- ✦ Improve employee productivity through faster and easier information retrieval
- ✦ Increase return on investment (ROI) through accelerated productivity and low cost of deployment and ownership
- ✦ Leverage other technology investments by scaling Open Text Document Management to grow with your needs

## Features

- Organize and share electronic documents
- Apply custom metadata to documents
- Classify documents according to alternate taxonomic hierarchies
- Rate and critique documents
- Automate change request, review and approval processes
- Work directly from popular document authoring tools
- Email documents to and from the repository
- Use permissions to fine-tune access to documents
- Audit all document events
- Find documents with simple or advanced search
- Control and manage document versions
- Generate document usage reports
- Manage compound documents

# Open Text Document Management, eDOCS Edition

Control information throughout global organizations, to meet competitive challenges and harvest collaborative knowledge

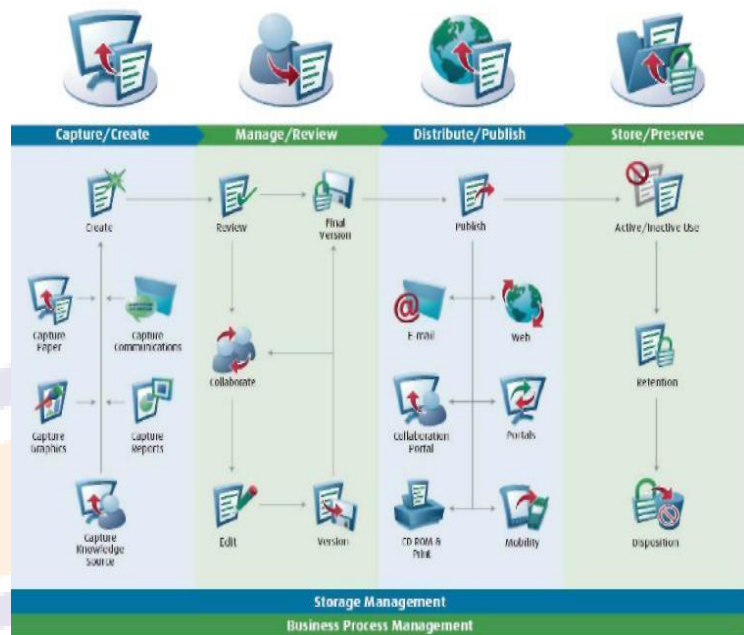
To be successful in today's competitive economic environment organizations must be able to minimize the time it takes to leverage enterprise information assets in order to streamline business-critical processes.

Yet many organizations do not have the means to access collective information quickly and effectively. According to Gartner, Inc., employees spend between 30 and 40 percent of their time creating, searching for, retrieving, repurposing and organizing documents — time wasted. In document intensive industries, this seriously impacts the decision-making process, hindering organizational agility and limiting competitive advantage.

eDOCS DM eliminates the mounting inefficiencies caused by the inability to manage documents as well as the “islands of information” prevalent in many global organizations. It helps control document-based knowledge assets by enabling users to capture, organize, locate and share business content in a secure, integrated, and intuitive environment. From documents, e-mail, graphics, and forms to discussion threads, engineering drawings, scanned paper and electronic-based records, content is consolidated in a unified enterprise knowledge base for easy access and retrieval.

## Features

- Email Management
- Records Management
- Collaboration
- Document Imaging
- Business Process Management
- Engineering Drawing Document



## Industry Leading Document Capture Software

Introducing the new Kofax Capture, now better than ever

New Version  
9.0



## Document Capture Software

**KOFAX Capture**, formerly Ascent Capture, accelerates business processes by collecting documents and forms, transforming them into accurate, retrievable information, and delivering it all into your business applications and databases. Whether your information is on paper or in electronic files, whether it is parked at a central office or scattered on desktops and remote offices throughout the world, **KOFAX industry leading document capture software can help you handle it all quickly and accurately.**

Offering unmatched compatibility with scanners and other capture devices, plus content and document management systems, workflow applications and databases, KOFAX Capture delivers powerful, production level document and data capture. No matter what hardware or enterprise applications you choose now or in the future, you can count on KOFAX Capture to ensure consistent **document capture, indexing and validation** of your important information.



### What's New In KOFAX Capture 9

- ▶ Batch Class Updates
- ▶ Automatic Customization Deployment
- ▶ Document Routing



### Industry Leading Features

KOFAX Capture 9.0 includes features that are vital to business critical applications in enterprise environments, including **disaster recovery**.



### Extensions for Your Business

Tailor KOFAX Capture to support your precise business processes with dozens of plug-and-play modules – from **automated document separation**, to postal mail scanning, to automatic classification of unstructured documents and powerful forms processing tools that extract information from even the most difficult documents.

## Microsoft Solutions

InnoKAT Microsoft Alliance Solutions are focused on helping organizations achieve high performance by effectively leveraging Microsoft technologies. InnoKAT's long-standing alliance with Microsoft enables InnoKAT to deliver better overall business value for its clients: more effective and efficient technology that is delivered at a lower cost.

### Our Areas of Expertise:

#### Microsoft Business Solutions

InnoKAT is Microsoft Gold certified partner with proven proficiency in deploying Microsoft Dynamics and related applications in the following products lines:

Microsoft Dynamics AX  
Microsoft Dynamics GP  
Microsoft Dynamics CRM  
Microsoft Dynamics POS

#### Industry focus:

- Consumer Packaged Goods
- Architecture, Engineering & Construction
- Durable Consumer Goods
- Field Service- Service Dispatch
- Manufacturing
- Customer Service
- Job Costing
- Cable
- Operations
- IT Services
- Telecommunications
- Equipment Providers
- Professional Services Automation
- Management Services
- Project Management
- Customer Service & Support
- Field Force Automation
- Field Service Management
- Professional Services



#### Business Intelligence

Business Intelligence solutions from Clearway can help you get the most out of your existing Line of Business systems. Contact us to learn how our clients have implemented Business Intelligence solutions for an immediate impact on their top and bottom line.

[Click here to learn more](#)

- High Tech & Electronics



**Microsoft Information Worker**

InnoKAT provides Microsoft Information Worker Solutions – a full array of powerful tools that will help your organization simplify working together, improve business insight, and streamline business process and content Management

Microsoft Online Services | SharePoint Solutions | IT Optimization | Business Intelligence | Unified Communications | Office & .NET

**Advanced Infrastructure Solutions**

InnoKAT specializes in Advanced Infrastructure solution and has helped many organizations in the region with Active Directory Design, Storage design, Windows deployment & Migration and storage solution.

**Business Intelligence**

Using investments you have already made, Microsoft business intelligence solutions improve performance by driving better decision making through familiar interfaces users work in everyday.

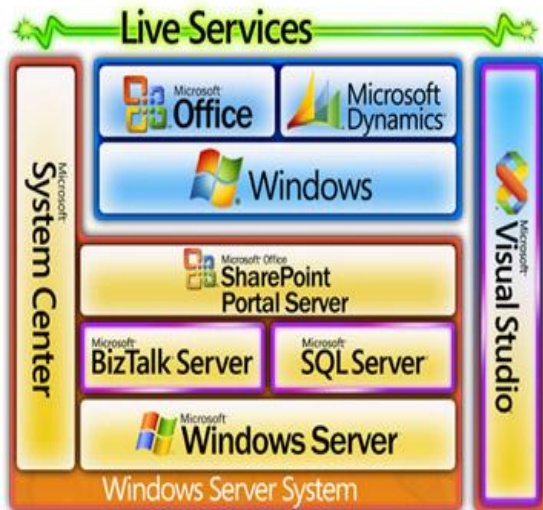
**Security Solutions**

Microsoft provides **end to end** security solutions which covers desktop security, application security, server security, edge level security.

**Unified Communication**

Customers can lower costs and rapidly enhance employee productivity with unified communications and collaboration from Microsoft. InnoKAT unified communication spans software, hardware, networking and services.

Microsoft Unified Communication technologies deliver VoIP, instant messaging, voice and video conference, and unified messaging to the devices and productivity tools you use every day.



**Unified Communications**

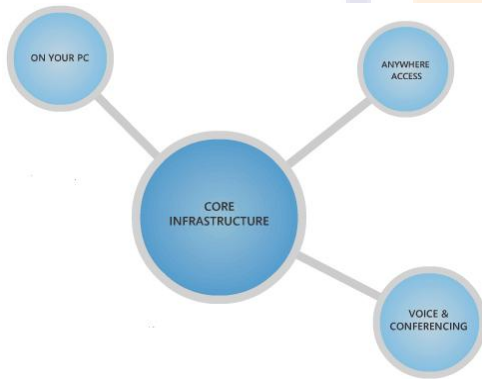


## Our approach



### SharePoint Solutions

InnoKAT leverages **Microsoft Solutions Framework** to execute infrastructure related projects. MSF represents an industry-proven solution development approach that provides for well-defined phases that take into account development of requirements, architectural design, detailed software design, software development, system testing, and managed release cycles.



## Infrastructure Management

### Developing Organizational Excellence



InnoKAT provides advice and guidance to client organizations to help identify and understand management problems and to recommend effective business solutions that deliver real business value. Our consultants work at the enterprise, program and project levels supporting our clients through the full life cycle of their business and information technology investments.

We define an overall business strategy, which includes laying out the solution's plan and structure, integrating the solution with other business initiatives and managing change. Our unique Benefits Realization approach underlies the process for managing an organization's business and IT investments to ensure each dollar is optimally applied and expected benefits are delivered.

### Our approach

- Focus on delivery of business benefits
- Recognized leadership in managing for value and building relationship-based enterprises
- To combine a clear understanding of IT and business issues with solid delivery skills
- Repository of highly focused industry-based business solutions, patterns and components designed to be adapted to the specific needs of the situation

### What we offer

- Business and IT Strategy
- Portfolio Management
- Enterprise Architecture
- Process Engineering
- Change Realization
- Strategy Development
- Goals Setting
- Leadership / Management Consulting

**Where  
security has  
no limits**



## Information Security

Businesses are increasingly reliant upon information confidentiality, availability, and integrity. InnoKAT's Information Security practice can provide services to help you to identify and protect the information assets within your organization from both internal and external threats.

InnoKAT provides integrated, turnkey solutions to commercial and government clients.

### Our approach

In the past few years, the security has taken a big shift from its ordinary use, usually limited to virus check. Security is now embedded in our daily life. The business managers are focusing more on security to ensure continuity in their business & service up and running in the shortest possible time with minimum loss in the events of a disaster.

As a part of our professional approach, we work with our clients to assess their security needs, analyze their current security infrastructure, design solutions for them and help them implement it. Our range of products goes from intrusion detection, Biometrics to Business continuity and Disaster recovery

### What we offer

- Security Assessment
- Risk Management
- Strategic Planning
- Contingency Planning
- Intrusion Detection System
- Security Operations
- IT audit
- Firewall Operations
- Security Policy, Processes & Procedures

## **Avoiding Business Disruption**



## **Business Continuity Planning**

Business Continuity Planning is a process designed to reduce the organization's business risk arising from an unexpected disruption of the critical functions / Operations necessary for the survival of the organization.

### Our approach

1. Business Impact Analysis
2. Develop Business Recovery Strategies
3. Develop Detailed Plan
4. Implement Plan
5. Test & Maintain plan

### What we offer

- Business Continuity Planning
- Disaster Recovery
- Risk Management
- Emergency Recovery Plan
- Recoverability Assessment
- Business Impact Analysis
- Crisis Management Team Infrastructure

## **InnoSchools [Effective School Management Software]**



## **Innovative School System**

Choosing the right software for your school is an important task. From tracking and managing student data to communicating with parents and faculty to simplifying day-to-day responsibilities for staff, our software will be the foundation for your operations.

**InnoSchools** is an Ultimate School Management Software for better school management and efficient working system. It manages the daily school tasks such as

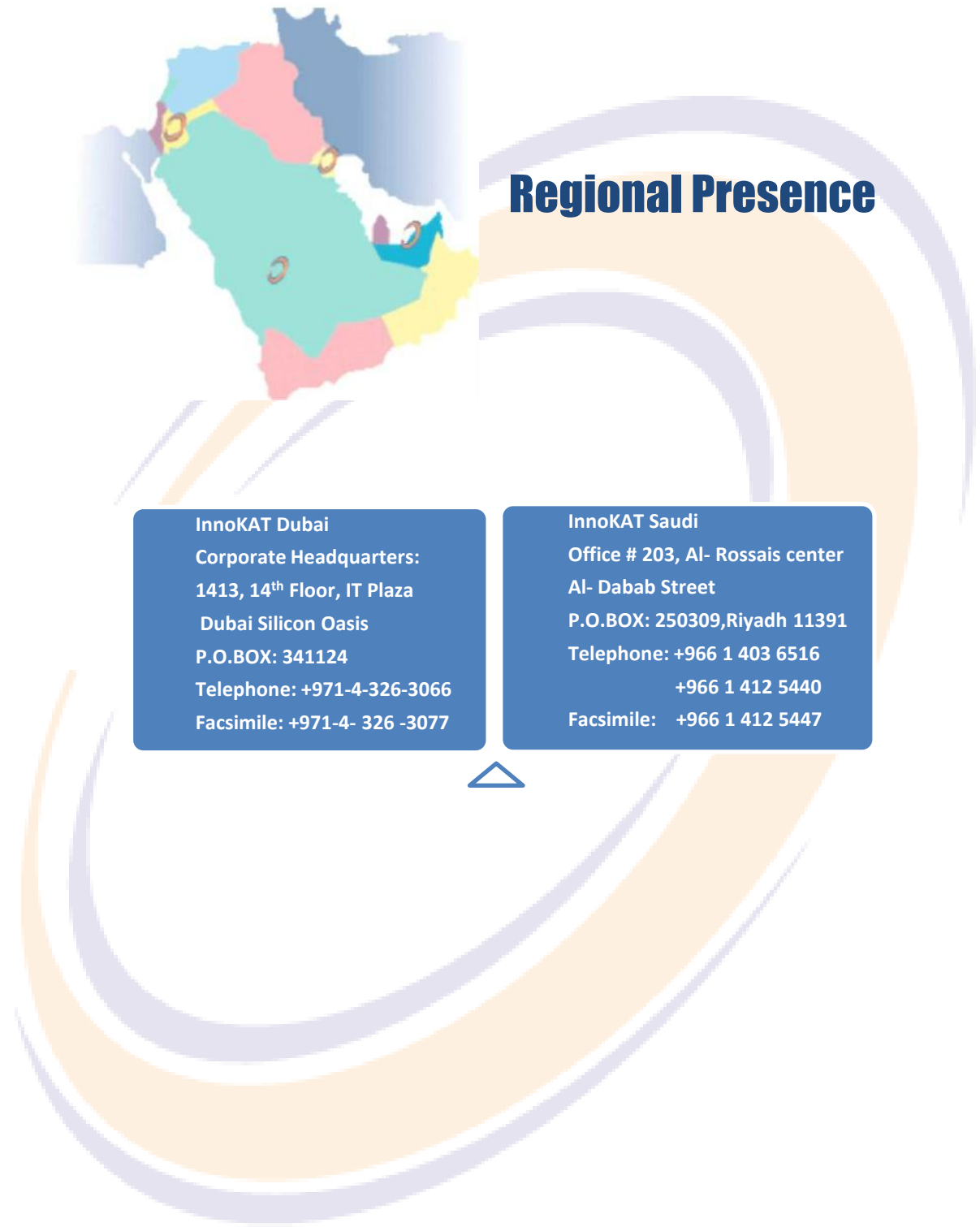
- School Calendar
- System Reminders
- Student's Admission
- Block Registration
- School Accounting
- Time Table of classes,
- Library Management
- Examination Management
- Messaging System
- Ministry Reports,
- Transport Management
- Curriculum Setup
- Parent Connection
- Staff Management
- Student Attendance
- Student Ranks
- Progress Reports,
- System Reminders

## Appendix I: Summary of Sample References

Client Name	Description
Road Transport Authority [Dubai]	OpenText EDMS Implementation + Backlog conversion of 10.3 Million documents + KOFAX Capture Implementation
Ajman e-GOV, Ajman Lands & Properties and Ajman Municipality	OpenText EDMS/ECM Implementation
Etisalat	The largest telecom operator in UAE. Web Hosting Solution Implementation.
PTCL [Pakistan Telecommunication Limited]	Web Hosting Solution Implementation and Infrastructure Management.
Sorouh Real Estate – Abu Dhabi	OpenText EDMS/ECM + KOFAX Capture Solution Implementation [Phase I,II & Phase III]
Dubai National School	School Management Solution
Basamh Group	Group wide ECM Solution
National Commercial Bank	Portal Solutions [Professional Services on Microsoft Technology]
ACWA Power SASAKURA	MS Dynamics GP Implementations and Development
ACWA Power International (API)	MS Dynamics GP Implementations and Development
Al Jammaz	MS Dynamics GP Implementations and Development
Dalmaza - Al Rajhi Investment group	MS Dynamics GP Implementations and Development
PPC	MS Dynamics GP Implementations and Development
Triomada	MS Dynamics GP Implementations and Development
Abdulaziz Al meshal	RFID Implementations , Development
Al Raha Group for Technical Services	MS Dynamics GP Maintenance
Al Najah School – Abu Dhabi	School Management Solution
Bilal Bin Rabah Arabic School- Dubai	School Management Solution
Department Of Finance Abu Dhabi	e-Payment Project

**Our Valued Customer**





## Regional Presence

### InnoKAT Dubai

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**Dubai, Abu Dhabi, Riyadh & Dammam**